22STCV30245

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10	SUPERIOR COURT OF TH	IE STATE OF CALIFORNIA	
		LOS ANGELES	
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12	ALIN POP, Individually and on	Case No. 228T CV 30245	
13	Behalf of All Others Similarly Situated,		
	74 1 100	CLASS ACTION	
14	Plaintiffs,	COMPLAINT FOR	
15	VS.	COMPLAINT FOR	
13	CURATED BUSINESSES PTY LTD, an	(1) Negligent Misrepresentation;	
16	Australian Corporation,	(2) Operation Of Illegal Florida Game	
	SCOTT DISICK, an individual,	Promotions;	
17	KIMBERLY KARDASHIAN WEST, an	(3) Operation Of Illegal Florida Lotteries;	
18	individual, and DOES 1-10, inclusive,	(4) Violations Of Florida's Deceptive and	
10	and DOES 1 10, inclusive,	Unfair Trade Practices Act; (5) Violation Of California's Consumers	
19	Defendants	Legal Remedy Act;	
		(6) Violations Of California's Unlawful	
20		Business Practices Act;	
21		(7) Unjust Enrichment;	
21		(8) Aiding and Abetting.	
22		DEMAND FOR JURY TRIAL	
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Comes now, above-named the Plaintiff, on behalf of himself and those similarly situated, with the following Complaint. The following allegations are based upon personal knowledge as to Plaintiff's own facts, upon investigation by Plaintiff's counsel and upon information and belief where facts are solely in possession of Defendants.

NATURE OF THE ACTION

1. In this action, the named Plaintiff and those similarly situated seek damages, declaratory judgment, permanent injunctive relief, disgorgement of ill-gotten monies, attorney's fees and costs, and other relief from the Defendants, CURATED BUSINESSES PTY LTD, SCOTT DISICK, and KIMBERLY KARDASHIAN WEST for operating an illegal lottery, promoting an illegal lottery, unjust enrichment, misrepresentation, violations of the FTC Act, 15 U.S.C. § 45(a), of Florida Unfair and Deceptive Practices Act ("FDUTPA"), violations of the California Unlawful Business Practices Act, California Unfair Competition Law, and violation of the Consumer Legal Remedies Act.

PARTIES, JURISDICTION, AND VENUE

- 2. The named Plaintiff, ALIN POP ("Pop"), is a citizen of Florida who resides in Pinellas County, Florida and is otherwise sui juris.
- 3. Pop found out about the lottery and entered the Defendants' lottery in Florida and his story is typical for thousands of people from Florida that entered the Defendants' illegal giveaways.
- 4. Pop participated in the lottery organized by Defendants in California and his story is typical for hundreds of thousands of people that participated in the Defendants' illegal giveaways organized in California.
 - 5. Defendant CURATED BUSINESSES PTY LTD ("Curated") is a citizen of

Australia which regularly transacts business in California over the internet and actively solicits businesses in Florida and California for internet lotteries as set forth in this Complaint.

- 6. Defendant SCOTT DISICK ("Disick") is a citizen of California who resides in Los Angeles County, California and is otherwise *sui juris*. Disick is also transacting business in Florida over the internet and actively soliciting business in Florida.
- 7. Defendant KIMBERLY KARDASHIAN WEST ("Kim K.") is a citizen of California who resides in Los Angeles County, California and is otherwise *sui juris*. Kim K. is also transacting business in Florida over the internet and actively soliciting business in Florida.
- 8. The true names and capacities, whether individual, corporate, associate or otherwise, of defendants Does 1 through 10, inclusive, and each of them, are unknown to Pop, who therefore sues said defendants by such fictitious names under California Code of Civil Procedure, section 474.
- 9. Pop is informed and believes and thereon alleges that each of the defendants designated herein as a fictitiously named defendant is, in some manner responsible for the events and happenings herein referred to and caused the damages to the Pop as herein alleged or is in some way liable to Pop. When Pop ascertains the true names and capacities of Does 1 through 10, it will ask leave of this Court to amend its complaint to include the true names and capacities of said defendants.
- 10. Pop is informed and believes and thereon alleges that, at all times herein mentioned, Defendants, and each of them, were the agents, servants, employees, and/or joint ventures of their co-Defendants, when acting as a principal, were negligent and reckless

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in the selection and hiring of each and every other Defendants as an agent, servant, employee, corporate officer, and/or joint venture, and that each and every Defendant ratified the acts of the co-Defendants.

11. Venue as to Defendants is proper in this judicial district, pursuant to California Business and Professions Code section 17203 and Cal. Code Civ. Proc. §§ 395(a), 395.5. Defendants reside, maintain an office, transact business, have an agent, or are otherwise found in the County of Los Angeles.

INTRODUCTORY STATEMENT

- 12. Being "rich and famous" does not translate anymore in being charitable, compassionate, or kindhearted. Just a short 20 years ago, Oprah was giving away cars and cash.¹ But today's entertainment tycoons seem to only care about becoming richer and living an even more opulent lifestyle, while duping their fans and admirers.² Now, in just a short 20 years, the famous Kardashians and their associates **pretend** to give away cars and cash.
- 13. For those who "want to win \$100,000, two first class tickets to Los Angeles and a 3-night hotel stay in Beverly Hills, and shop like Kim Kardashian," Defendants have a solution: participate to a lottery. "It is our biggest prize ever," states Kim K., referring to a series of lotteries that she organized and promoted together with her family and her close

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¹On September 13, 2004, to celebrate the 19th season of the Oprah Winfrey Show, Oprah gave all 276 members of her studio audience a brand-new car and coined the phrase "You got a car!" History.com Editors, Oprah gives away nearly 300 new cars (2010), https://www.history.com/ this-day-in-history/oprah-gives-away-nearly-300-new-cars (last visited Feb 15, 2022).

² Soteriou, S., 2022. Here's The Full Story Behind Those Bizarre Giveaways the Kardashians Keep Doing On Instagram. BuzzFeed. https://www.buzzfeednews.com/article/stephaniesoteriou/kimkardashian-instagram-giveaway-full-story (last visited March 21, 2022).

friends.

14. Make friends with the stars and follow the same people that the famous Scott Disick follows, while earning a chance to shop like the rich, was the message sent to hundreds of millions of Instagram users by no other than the social media mega influencer, Kim Kardashian.

15. In order to win you have to "follow everyone Disick is following," and, very important, "make your profile public."



Screenshot from https://www.instagram.com/letthelordbewithyou/ (Nov. 17, 2021)

- 16. But the reality is much grimmer. Kim K. and Disick are not giving away anything. As part of this transaction, they are cashing in indecent amounts of money. They are teaming up and, together with an Australian company (Curated), they are selling the personal information of their followers.
- 17. Kim K. and Disick found a way to add to their impressive wealth by selling personal information of their followers and duping their followers into allowing advertisers post on their Instagram feed.
- 18. In just 3 days, without much effort, by perpetuating this scam, Kim K and Disick are earning more money than the average American family earns in 3 years.

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Fachmedien Wiesbaden, p.2.

communication³ for billions of users.

In fact, this is a family business, as not only Kim K. and Disick were involved

The license that Curated has in Australia does not cover organizing lotteries

Even if the Defendants claim that lotteries are organized by the promoter in

Social media emerged in the last years as a main source of information and

There were an estimated 157 million Instagram users in the United States in

³ Fink, T., 2021. Drivers of User Engagement in Influencer Branding. [S.1.]: Springer

in this confidence scheme in the last 2 years, but also their friends and relatives: Kendal

Jenner, Kris Jenner, Kylie Jenner, Khloe Kardashian, Kourtney Kardashian, Sofie Richie

and Gretchen Christine Rossi promoted so called "giveaways," allegedly promoted by

Defendant Curated Businesses Pty Ltd (the promoter), a company registered in Australia

outside Australian territory, in the United States, or specifically in Florida and California.

And, no doubt, if the so-called "cash giveaways" are considered full scale lotteries in

Australia, often, the participants must enter through on an Instagram account belonging to

Disick, a person residing in California. The named Plaintiff entered the lottery that was

promoted by Kim K, a California resident and took place on Disick's account. The Plaintiff

understood this lottery to be in fact organized by Disick and promoted by Curated and Kim

SOCIAL MEDIA

and licensed to run lotteries there (but not anywhere else).

Australia, they are lotteries, regardless of where the participants reside.

2021⁴, while the platform engaged last year over 2 billion monthly users⁵. 1 2 24. In the last three years, Instagram has become one of the most popular ways to influence consumer behavior on social media. Since 2017, Instagram has grown 3 tremendously, adding 100 million users every few months⁶. Around seven-in-ten Americans 4 5 ages 18 to 29 (71%) say they use Instagram.⁷ 6 25. Having an Instagram account allows the user to watch news, interact with 7 friends, send and receive messages, video chat, shop and check-out, all without leaving the 8 app or opening a web browser.8 9 26. By following any particular Instagram profile, a user allows such account to 10 send updates, posts and stories **directly** into the user's Instagram feed, bypassing the spam 11 filters and privacy settings. 12 27. Also, by following a profile, the user allows direct messages from that profile 13 to appear <u>directly</u> in the user's Instagram inbox⁹, bypassing all spam or privacy filters. 14 15 ⁴ Statista. 2021. Leading countries based on Instagram audience size as of October 2021: 16 http://www.statista.com/statistics/578364/countries-with-most-instagram-users/ (last visited Feb 11 2022). 17 ⁵ Rodriguez, S., 2021. Instagram surpasses 2 billion monthly users while powering through a year of turmoil, https://www.cnbc.com/2021/12/14/instagram-surpasses-2-billion-monthly-users.html 18 (last visited Feb 11, 2022). 19 ⁶ Farhad Manjoo, Why Instagram Is Becoming Facebook's Next Facebook The New York Times, April 26, 2017, https://www.nytimes.com/2017/04/26/technology/why-instagram-is-becomingfacebooks-next-facebook.html (last visited June 17, 2020). 20 ⁷ Schaeffer, K., 2022. 7 Facts About Americans and Instagram. Pew Research Center. 21 https://pewrsr.ch/3FgryHE (last visited Feb 11, 2022). ⁸ Josh Constine, *Instagram launches SHOPPING checkout, charging sellers a fee.* TechCrunch.

more. (last visited September 7, 2021).

9 Messages from accounts followed by a user are displayed in the user's inbox, while all the

https://about.instagram.com/blog/announcements/introducing-instagram-video-chat-and-

https://techcrunch.com/2019/03/19/instagram-checkout (last visited September 7, 2021) and

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- 28. Given the enormous reach of the social media platforms, and in an effort to curb online behavior that ignores the law and uses the lack of enforcement as an excuse for violating laws across jurisdictions, the FTC has published guidelines for influencers regarding proper advertising practices¹⁰.
- 29. Indeed, the rapid growth of social media platforms allowed for lack of regulation and oversight. Some 80% of social media users said they were concerned about advertisers and businesses accessing the data they share on social media platforms, and 64% said the government should do more to regulate advertisers¹¹.
- 30. In an ever-fast race to reach as many followers as possible and to quickly monetize their presence on Instagram, some "influencers" have resorted to using loop giveaways, "follow for follow" schemes, purchasing likes, or other similar "black hat" methods, that are both illegal and a violation of Instagram policies¹², to artificially increase the number of followers to their account.
- 31. Some unscrupulous "influencers" are acting as advertisers for hire, making it a habit of posting fake reviews for sponsored products or failing to disclose the fact that they

other messages have to be approved before appearing in inbox. *See* Instagram. (n.d.). *Introducing Features* https://help.instagram.com/1750528395229662 (last visited September 7, 2021).

¹⁰ Federal Trade Commission. 2019. *Disclosures 101 for Social Media Influencers*. Available at: https://www.ftc.gov/system/files/documents/plain-language/1001a-influencer-guide-508_1.pdf (last visited Feb. 25, 2022).

¹¹ Raine, L., 2022. *Americans' complicated feelings about social media in an era of privacy concerns*. http://www.pewresearch.org/fact-tank/2018/03/27/americans-complicated-feelings-about-social-media-in-an-era-of-privacy-concerns/ (last visited Feb. 15, 2022).

¹² "Creators and publishers can only monetize content consumed by their natural, authentic audience. This means creators and publishers may not engage in any behavior that artificially boosts views or engagement." Instagram Terms and Conditions, https://help.instagram.com/116947042301556. (last visited May 22, 2020).

1	were paid to create content displayed on their profile. More than often, these "influencers"
2	would advertise everything from alcohol to cannabinoids, from political ideas to
3	pornographic websites, to giveaways, as long as they are paid the obscene amounts they are
4	demanding.
5	32. In fact, the Defendants are involved in these unscrupulous methods of
6	"trading" followers. Defendants run illegal lotteries, ignore the FTC Guidelines, and omit
7	crucial and required information from their posts in order to convince unsuspecting
8	Instagram users to take part in their games of chance.
9	THE GIVEAWAYS
10	33. The giveaways satisfy the definition of a lottery under Australian, California,
11	and Florida law: there is a prize (of over US\$100,000), the element of chance (one lucky
12	winner is allegedly chosen at random) and consideration (users have to invest their time and
13	provide access to their Instagram feed, which allows advertisements from over seventy
14	advertisers to take over their accounts). The Plaintiff is one of the thousands of users that
15	entered this lottery.
16	34. The Defendants use fabulous cash prizes as incentives and run these so called
17	"cash giveaways" by asking users to like a plethora of unrelated accounts to enter in a game
18	of chance and win prizes with a total value of tens or hundreds of thousands of dollars. The
19	Plaintiff is one of these users.
20	35. While broadly disliked by the Instagram users ¹³ , the "giveaways" are in fact,
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23	¹³ See Instagram. (n.d.). What are recommendations on Instagram? https://help.instagram.com/313829416281232 (last visited Sep. 7, 2021).
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1 lillegal lotteries.

- 36. These are not the typical "giveaways" where an internet user should enter an email address for a chance to win a t-shirt. There are high-stakes lotteries with prizes rivaling the ones offered by state lotteries. In order to win hundred of thousands of dollars in prizes, the participants have to invest time and offer unfettered access to their social media data.
- 37. Despite being compensated for organizing and promoting the "giveaways," none of the Defendants in this case use the "paid partnership" tag required by the FTC when promoting them. While some of them are using confusing tags like "#curatedpartner," they fail to be compliant with the FTC Rules found in 16 C.F.R. § 255.5 and the FTC guidelines regarding advertising on social media.¹⁴
- 38. The named Plaintiff and thousands of similarly situated individuals participate in these games of chance without receiving any basic information like the odds of winning, how and when the drawing is done, who provides the prize, etc. They invest their time and put in the effort to participate in these lotteries at the expense of forgone alternatives and other opportunities.
- 39. Apparently, the winners are selected in Australia, while the lotteries (recognized as such by the Defendants) are clearly aimed towards the United States. Unlike other "giveaways" organized by foreign companies using local influencers and the local currency, in this case, both the organizers and promoters are located in California, the prize is listed US Dollars and the "winners" get to shop in Los Angeles, CA (no visa requirements mentioned in the post). In fact, the so-called "winners," posted on the Curated website are

¹⁴ Federal Trade Commission, *supra* note 11.

mainly from the United States.

- 40. Falsely trying to define themselves as legit and genuine, the Defendants are also stating that they are donating funds to American charities. On information and belief, little or no money reached the charities mentioned by the Defendants in their posts.
- 41. The Defendants are not screening the accounts that benefit from an artificial increase in their followers, allowing Plaintiffs' data to be used by anybody willing to pay their price. The so-called "giveaway sponsors," the beneficiaries of fake engagement, the entities paying for the data and for the work performed by the Instagram users, have access not only to the Plaintiff's Instagram feed, but they are also able to bypass the spam filters and send messages directly in the Plaintiff's inbox.
- 42. The Defendants pocket most of the money they receive in exchange for the user's data as well as the user's time and effort in following hundreds of accounts, and offer lottery tickets in exchange for these personal services provided (the work and the user's data).
- 43. Invariably, even after investing their resources in following hundreds of unrelated profiles and having their accounts invaded by strangers that the Plaintiffs would not have followed other than to participate in the Defendants' giveaway, the Plaintiffs are not winning anything, don't know who the winners are (except for some Instagram profiles, often set as "private" by the time the "winner" is made public), while the Defendants continue to make hundreds of thousands, it not millions of dollars perpetuating this scheme.
- 44. The Plaintiffs are getting their personal Instagram accounts "invaded" by hundreds of advertisers, some of which are soliciting the Plaintiffs with potentially offensive and unwanted content. The Plaintiffs' information is shared by these advertisers without their knowledge or consent. The persistence and frequency of some advertisers amounts to

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- 45. Personal social networking is a window to the world. As very well stated by the FTC, social networking "enables people to stay up to date and share personal content with friends and family and is an integral part of the daily lives of millions of Americans." Therefore, "personal social networking gives people a personalized social space in which they can share content with their personal connections." Complaint in Federal Trade Commission v. Facebook Inc., Case No. 1:20-cv-03590-CRC. U.S District Court, District of Columbia.
- 46. As a result of participation in the Defendants' "giveaways," the Plaintiffs' "personalized space" was invaded by advertisers providing persistent and unwanted content as an intentional interference with the Plaintiffs' interest in solitude.

THE FOLLOWERS

- 47. While Facebook and Instagram brought a multitude of cases against companies selling fake followers 15 this underground industry reinvented itself with yet another illegal way of getting unwarranted engagement. Instead of having the "boots" doing the work, the new actors require that actual Instagram users do the work for them in exchange for a lottery ticket.
- 48. Indeed, the Defendants sell followers by the thousands. Anyone who needs to have another 500k followers for their account, so their message goes louder and further,

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¹⁵ See, for example *Facebook Inc. et al v. Laila Abou Trabi et al, Case No.* 3:20-cv-07348, U.S District Court, Northern District of California. See also Facebook Inc. et al v. Nikolay Holper, Case No. 3:20-cv-06023-JCS, U.S District Court, Northern District of California.

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can pay US\$25,000.00 and gets to harass 500,000 or more people, that have no interest in their account or their products. For only a US\$ 0.05 to US\$ 0.10 per follower, anyone can get as many as they can afford.

- 49. But the Defendants cannot do all that work by themselves, they cannot follow on behalf of other people, and cannot click the follow button hundreds of millions of times. They are "delegating" this job to their fans and Instagram followers that, in turn, start clicking and clicking, being unaware that they are allowing all these shady accounts ¹⁶ to enter their daily life, to send them messages, to post in their feed.
- 50. The giveaways are organized by Scott Disick on his Instagram account and by Curated on their Instagram account. The influencers that promote these games of chance include Kimberly Kardashian West, along with others such as Kendal Jenner, Kris Jenner, Kylie Jenner, Khloe Kardashian, Kimberly Kardashian West, Kourtney Kardashian, Sofie Richie, Gretchen Christine Rossi and Christine Quinn.

THE BENEFIT CONFERRED TO DEFENDANTS

- 51. One of the main indicators of social media influence is the number of followers on an Instagram account and it is one of the most important metrics that business and followers use in evaluating an accounts influence.
- 52. Fake followers undermine the influencer economy and erode consumer and business trust in the information provided by otherwise scrupulous influencers.

¹⁶ Forbes found that a now-famous anti-vaccine militant used Instagram giveaways in order to boost his social media reach. See. Weimer, J., 2021. Gucci Bags, An Instagram Giveaway and a Misinformation-Happy Doctor. (online) Forbes. https://www.forbes.com/sites/jacksonweimer/2021/10/06/how-instagram-celebrity-giveaways-help-spread-covid-19-conspiracies/(last visited)

November 8, 2021).

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53. Given the lack of legal enforcement in the social media field, Defendants decided to take advantage of unscrupulous successful "influencers" that would like to appear bigger than they really are and promote their products to thousand more unsuspecting potential buyers.

- 54. Defendants are "selling" followers. Each time enough buyers are willing to purchase for the price they offer, Defendants organize a lottery to make sure the work is done by innocent Instagram users. And the reward in exchange for the work done by the Instagram users and aggravation related to having their Instagram invaded by strangers is a lottery ticket. Kim K and Disick promoted a lottery with a jackpot of \$120,000. In the end, like Alexander Hamilton said: "Everybody, almost, can and will be willing to hazard a trifling sum for the chance of a considerable gain."¹⁷
- 55. Defendants are running their illegal lotteries on a recurring basis and such lotteries are being promoted by Curated and alternatively by each of the other Defendants. However, all the new lotteries are also mentioning past lotteries in order to convince Instagram users that these games of chance are reliable and legitimate. The website maintained by Curated, shows that more than one Kardashian promoted these lotteries:



¹⁷ "Idea Concerning a Lottery, [January 1793]," Founders Online, National Archives, https://founders.archives.gov/documents/Hamilton/01-13-02-0291. [Original source: The Papers of Alexander Hamilton, vol. 13, November 1792–February 1793, ed. Harold C. Syrett. New York: Columbia University Press, 1967, pp. 518–521.]

Screenshot from https://www.curatedbusinesses.com (Feb. 15, 2022)

THE NAMED PLAINTIFF

- 56. On or around April 2020, Pop saw that Kim K. is organizing a "giveaway" with total prizes of US\$120,000 in partnership with Disick.
- 57. This "giveaway" was hosted by Scott Disick on his Instagram account. The post also mentioned Curated as "promoter." *Could this be our best prize EVER?* is rhetorically asking Disick in his post, referring to the past giveaways organized by him and other Defendants.
- 58. In order to check if the lottery is legitimate, Pop visited Curated website and also reviewed what he believed to be the honest opinion of various famous influencers, most of them related or friends of Disick and Kim K. The opinions expressed by influencers, all named as defendants in this lawsuit, induced Pop to enter the lottery.
- 59. It clearly and reasonably appeared to Pop that this is just one in a series of lotteries organized and promoted by: Curated Businesses Pty Ltd, Scott Disick, Kendal Jenner, Kris Jenner, Kylie Jenner, Khloe Kardashian, Kimberly Kardashian West, Kourtney Kardashian, Sofie Richie, Gretchen Christine Rossi.
- 60. Pop was able to see posts and testimonials from all the above Defendants advertising the giveaways, and such posts and testimonials induced him to participate in the "giveaway." Most of the defendants organized and advertised more than just one lottery.
- 61. All of the influencers Pop saw promoting these lotteries were stating that the "giveaways" are a straightforward way of earning some money, some of them even mentioning that it takes only 90 seconds to enter.

- 62. To participate in said game of chance, Pop was required to, and indeed did, follow all the profiles that the Defendants requested that he follows. Also, as requested, Pop changed his privacy setting and allowed his profile to be public until the prize was awarded. It took much longer than 90 seconds (it took approximately 3 minutes) to follow all the accounts in the list and Pop did it only to participate in defendant's lotteries, not because he found anything particularly of interest in those accounts.
- 63. Pop did not receive the alleged right to enter into the lottery without consideration. By following all those unrelated accounts and changing the privacy settings of his Instagram to "public," Pop provided the Defendants and the accounts he followed access to his data. Data is has recently become one of the most important commodities in the world.¹⁸
- 64. Right after following them, each of those accounts started to send unsolicited updates and advertising for products unrelated to Pop's interests in Pop's Instagram feed. Since Disick's post about the lottery required that participants follow these accounts and "are made PUBLIC" until the prize is awarded, Pop had no choice but see how his Instagram feed is taken over by strangers that he had no interest in.
- 65. Further, because of his participation in the Defendants' lotteries, Pop's Instagram account started to become the target of unsolicited direct messages and in-feed posts, many of them considered offensive by Pop, and most of them containing unwanted content.

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¹⁸ Michelle Evans, *Why Data Is The Most Important Currency Used In Commerce Today*, Forbes, Mar 12, 2018. https://www.forbes.com/sites/michelleevans1/2018/03/12/why-data-is-the-most-important-currency-used-in-commerce-today/?sh=26c5e72954eb (last visited April 14, 2021).

- 66. Little did Pop knew Defendants received direct cash or other benefits for each person on the list that Pop and the class members similarly allowed to post on their feed.
- 67. In fact, each time Pop clicked on the "Follow" button for one of the advertisers on the list, Pop was supposed to gain the chance to win a money prize but instead, the Defendants became richer at the expense of Pop and thousands of others in his position.
- 68. Pop was never contacted back with the results of the lottery and he never received any prize. Not only did Pop spend time following 75 unrelated accounts, he had to continue to parse through his feed and these accounts to determine who had won the lottery, and how and when the prize was awarded. During all this time Pop's privacy settings were set to "public." Disick deleted any reference to this giveaway a few days after he originally posted it.
- 69. The named Plaintiff researched the profiles of all these influencers and their statements about the giveaways in order to decide and participate in the giveaway.
- 70. The "endorsements" provided by each of the Defendants made it clear that all these celebrities are involved in organizing the giveaway rather than being just paid spokespersons.
- 71. The named Plaintiff relied in good faith on the representations made by the above influencers in order to decide to participate in the giveaways.
- 72. The named Plaintiff is a resident of Florida and the Defendants specifically directed their lotteries to Florida residents as at least two of the alleged "winners" of these illegal lotteries publicly state that they are from Florida.
- 73. In fact, the actual website where Disick advised the participants to look for "previous winners" states that at least two such "previous winners" are from Florida:



Screenshot from https://www.curatedbusinesses.com/pages/winners-2020 (Feb. 15, 2022)



Screenshot from https://www.curatedbusinesses.com/pages/winners-2019-all (Feb. 15, 2022)

- 74. The Defendants knew that significant numbers of their followers are from Florida and knowingly advertised the lotteries in Florida. Florida and California are, in fact the geographical territories with the most alleged winners in the entire world.
- 75. The Defendants received money or other benefits from the influencers on the list of accounts to follow ("beneficiaries"). They failed to disclose their commercial interest in giveaways and promoted content that they knew (or should have known) was inaccurate.
- 76. Defendants engaged in deceptive and unfair acts in the conduct of their commercial activity in both Florida and California.

- 77. While all the Defendants are making millions of dollars, the Plaintiff lost his time in order to enter in the lottery, to research Instagram profiles, and to constantly looked for the winner. The Plaintiff also expended time to try and unfollow some of the accounts once he discovered that the giveaways are scams, without much success.
- 78. The Plaintiff also had to provide his personal information to Defendants through following them on Instagram and changing his privacy settings to "public." In doing so, he provided the Defendants with a very valuable commodity.

CLASS ACTION ALLEGATIONS

- 79. The Plaintiffs incorporate by reference all previous paragraphs of this Complaint as if fully re-written herein.
- 80. Pop brings this action on behalf of himself, and all others similarly situated as a class action pursuant to Cal. Code Civ. Proc. § 382.
 - 81. Pop seeks to represent two classes composed of and defined as follows:
- 82. California Class: All Instagram users that entered the Defendants' Instagram giveaways.
- 83. Florida Subclass: All Florida residents that entered the Defendants' Instagram giveaways in Florida
- 84. The action has been brought and may be properly maintained as a class action under the provisions of Cal. Code Civ. Proc. § 382, because there is a well-defined community of interest in the litigation and the proposed classes are easily ascertainable.
- 85. The potential members of each Class as defined are so numerous that joinder of all the members of either Class is impracticable. The number of members in each Class is great, but not so great as to make the class unmanageable. It therefore is impractical to join

each Class member as a named plaintiff. Accordingly, utilization of a class action is the most economically feasible means of determining the merits of this litigation.

- 86. Despite the size of the proposed Classes, the Class and Subclass members are readily ascertainable through an examination of the records that the Defendants are required by law to keep. Likewise, the dollar amount owed to each Class member is readily ascertainable by an examination of those same records and other third party's records.
- 87. There are questions of law and fact common to the Class and Subclass that predominate over any questions affecting only individual Class members. These common questions of law and fact include, without limitation: are the giveaways illegal lotteries barred by statute both in Florida and California, and are the giveaways done in violation of unfair competition and other consumer protection statutes in Florida and California?
- 88. There is a well-defined community of interest in the questions of law and fact common to the Class members for each Class and Subclass.
- 89. The claims of the named Plaintiff are typical of the claims of each Class and Subclass, which claims all arise from the same general operative facts, namely, the Defendants operated and nationally advertised lotteries that are illegal both in California and Florida. Plaintiff and all members of the Classes sustained injuries and damages arising out of and caused by the Defendants' common course of conduct in violation of laws, regulations that have the force and effect of law, and statutes as alleged herein. Plaintiff has no conflict of interest with the other Class members and is able to represent the Class members' interests fairly and adequately.
- 90. Plaintiff will fairly and adequately represent and protect the interests of the members of each Class. Counsel who represents Plaintiff are competent and experienced in

the litigation of large class actions. Counsel is national law firm with experienced attorney licensed both in Florida and California. Neither Plaintiff nor his counsel have any conflict with either Class or Subclass.

- 91. A class action is superior to other available means for the fair and efficient adjudication of this controversy. Individual joinder of all Class or Subclass members is not practicable, and questions of law and fact common to the Class and Subclass predominate over any questions affecting only individual members of the Class. Each member of the Class has been damaged and is entitled to recovery by reason of the Defendants' illegal acts. Class action treatment will allow those similarly situated persons to litigate their claims in the manner that is most efficient and economical for the parties and the judicial system. Plaintiff is unaware of any difficulties that are likely to be construed in the management of this action that would preclude its maintenance as a class action. The disposition of all claims of the members of the Class in a class action, rather than in individual actions, benefits the parties and the Court. The interest of the Class Members in controlling the prosecution of separate claims against the Defendants is small when compared with the efficiency of a class action.
- 92. California law applies to every member of the California Class regardless where in the United States the Class member reside. California law may be constitutionally applied to the claims that the California Class members have against the Defendants. California has a significant contact with the claims and applying California law is not arbitrary or unfair. Also, most, or all of the Defendants permanently reside in California and the challenged conduct emanate out of California.
 - 93. Florida law applies to the members of the Florida Subclass since they are

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residing in Florida and entered the "giveaways" in Florida. Applying Florida protection statutes to the members of the Florida Subclass is not arbitrary or unfair.

FIRST CAUSE OF ACTION Negligent Misrepresentation (Common Law) (Against all Defendants)

- 94. The Plaintiffs incorporate by reference paragraphs 1-93 of this Complaint as if fully re-written herein. The named Plaintiff asserts this count on his own behalf and on behalf of the California Class, as defined above and pursuant to Cal. Code Civ. Proc. § 382.
- 95. In convincing the Plaintiffs to participate in cash giveaways, the Defendants made representation that they knew to be false, or negligently failed to examine the veracity of the affirmations.
- 96. To wit, the Defendants promoted their illegal lotteries on Instagram, as bona fide "giveaways," inviting participants to get involved in this process. The Defendants negligently failed to disclose any financial compensation they received to promote and organize the lotteries. The Plaintiffs relied on the representations and believed this process to be fair and legal. As such, they participated in the lotteries.
- 97. As a result of the Defendants' negligent misrepresentations, the members of the California Class suffered injuries, including but not limited to loss of time and emotional anguish generated by the intrusion upon their seclusion.
- 98. Due to the Defendants' conduct, Plaintiff is entitled to damages according to proof, but in no event less than \$1,700,000.00

SECOND CAUSE OF ACTION Operation Of Illegal Florida Game Promotions With Prizes In Excess Of \$5,000 Violation of § 849.094, Fla. Stat and § 501.211 Fla. Stat (Against all Defendants)

99. The Plaintiffs incorporate by reference paragraphs 1-93 of this Complaint as if fully re-written herein. The named Plaintiff asserts this count on his own behalf and on behalf of the Florida Subclass, as defined above, and pursuant to Cal. Code Civ. Proc. § 382.

- 100. There is no doubt that the Defendants are organizing a lottery aimed at Florida Instagram users, where the prize is over US\$100,000.00. In fact, the Defendants have a lottery license in Australia, but holding such license does not render the Defendants compliant with the requirements of § 849.094, Fla. Stat.
- 101. The lotteries organized and promoted by the Defendants provide for a prize, offered on a basis of chance, in exchange for allowing a high number of Instagram advertisers to place content in the participant's feed.
- 102. This lottery is aimed at Florida participants since it is promoted on Instagram to Florida users. In fact, two of the few alleged winners to date are located in Florida, and Florida seems to be among the few geographical areas with more than one "winner."
- 103. The Defendants used misleading statements and failed to disclose the financial interests of the spokespeople in violation of § 849.094(2)(d).
- 104. The Defendants failed to make public and file with the Florida Department of Agriculture and Consumer Services a copy of the rules and regulations of the game promotion and a list of all prizes and prize categories offered at least seven (7) days before the commencement of the game promotion in violation of § 849.094(3).
- 105. The Defendants failed to establish a trust account, in a national or statechartered financial institution, with a balance sufficient to pay or purchase the total value of all prizes offered, in violation of § 849.094(4)(a).
 - 106. The Defendants failed to provide the Florida Department of Agriculture and

1	Consumer Services or publicly publish a certified list of the names and addresses of all
2	persons, whether from Florida or from another state, who have won prizes which have a
3	value of more than \$25, the value of such prizes, and the dates when the prizes were won,
4	in violation of § 849.094(5).
5	107. The Defendants also failed to comply or blatantly violated other subsections
6	of § 849.094 Fla. Stat. by organizing and promoting games of chance in Florida with total
7	prizes in excess of \$5,000.
8	108. A violation of § 849.094, Fla. Stat., or soliciting another to commit an act that
9	violates the section, also constitutes a deceptive and unfair trade practice. § 849.094(11), Fla.
10	Stat. Therefore, Plaintiffs assert these claims under FDUTPA, § 501.211 Fla. Stat.
11	109. As a person aggrieved by the statutory violation, the named Plaintiff is also
12	entitled to a declaratory judgment that Defendants' acts and practices violate the law.
13	110. Due to Defendants' conduct, Plaintiffs are entitled to damages, injunctive
14	relief and attorney's fees and costs, according to proof.
15	THIRD CAUSE OF ACTION
16	Operation Of Illegal Florida Lotteries Violations of § 849.09, Fla. Stat enforced by § 72.104, Fla. Stat.
17	(Against all Defendants)
18	111. The Plaintiffs incorporate by reference paragraphs 1-93 of this Complaint as
19	if fully re-written herein. The named Plaintiff asserts this count on his own behalf and on
20	behalf of the Florida Subclass, as defined above, and pursuant to Cal. Code Civ. Proc. § 382.
21	112. The Defendants are organizing lotteries in Florida in violation of § 849.09 Fla.
22	Stat. by promoting and conducting an illegal lottery in Florida.
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24	

- 113. The lottery in which the named Plaintiff participated was not an isolated incident. The Defendants are organizing the lotteries on a recurring basis, at least twice a year in a well-established and predictable pattern, intending all along to commit these acts while maintaining control over the entities involved and benefiting from this illegal activity.
- 114. Such lotteries provide for a prize, offered on a basis of chance, in exchange for allowing Instagram advertisers to place content in the participant's feed.
- 115. Pursuant to § 772.103, Fla. Stat., a pattern of violations of § 849.09, Fla. Stat., is declared unlawful. As the Defendants are in violation of § 849.09, Fla. Stat., and the Plaintiffs were injured by the violation, each Plaintiff in the Florida Subclass is entitled to minimum damages of \$200.00 as per Fla. Stat. § 772.104.
- 116. Due to Defendants' conduct, Plaintiffs are entitled to damages according to proof, but in no event less than \$20,000,000.00 from each defendant.

FOURTH CAUSE OF ACTION

Violation of Florida's Deceptive and Unfair Trade Practices Act Violations of § 5(a) of 15 U.S.C. § 45(a) as violations of § 501.211 Fla. Stat (Against all Defendants)

- 117. The Plaintiffs incorporate by reference paragraphs 1-93 of this Complaint as if fully re-written herein. The named Plaintiff asserts this count on his own behalf and on behalf of the Florida Subclass, as defined above, and pursuant to Cal. Code Civ. Proc. § 382.
- 118. For a fee, the Defendants provided Instagram users with the means and instrumentalities for the commission of deceptive acts and practices.
- 119. Therefore, the Defendants' acts and practices constitute deceptive acts or practices in violation of Section 5(a) of 15 U.S.C. § 45(a).

- 120. Violations of 5(a) of 15 U.S.C. § 45(a) represent per se violations of the Florida's Deceptive and Unfair Trade Practices Act (FDUTPA) as interpreted by the FTC.
- 121. The Defendants engaged in a deceptive act or unfair practice, by engaging in various statutory violations and failure to disclose material connections.
- 122. Such practices as the ones employed by the Defendants are illegal, unethical, unscrupulous, and likely to mislead any consumer acting reasonably in the circumstances, to the Subclass members' detriment.
- 123. The Defendants' engagement in these unfair practices caused the Plaintiffs to suffer a loss.
- 124. In the alternative, pursuant to § 501.211(1), Fla. Stat., as the Plaintiffs are aggrieved by the above-mentioned violation of FDUTPA, they are entitled to obtain a declaratory judgment that the Defendants' practice violates the law and to enjoin the defendants as they have violated, are violating, and it is likely to violate the Act in the future.
- 125. The Plaintiffs also request injunctive relief. Absent injunctive relief by this Court, the Defendants are likely to continue to injure consumers, reap unjust enrichment, and harm the class members.
 - 126. The Plaintiff also requests attorney fees pursuant to § 501.2105, Fla. Stat.

FIFTH CAUSE OF ACTION Violation Of the Consumers Legal Remedy Act. Cal. Civ. Code. §§ 1750, et seq. (Against all Defendants)

127. The Plaintiffs incorporate by reference paragraphs 1-93 of this Complaint as if fully re-written herein. The named Plaintiff asserts this count on his own behalf and on behalf of the California Class, as defined above and pursuant to Cal. Code Civ. Proc. § 382.

- 136. Defendants represented that the goods or services have sponsorship, approval, characteristics, ingredients, uses, benefits, or quantities that they do not have or that a person has a sponsorship, approval, status, affiliation, or connection that the person does not have;
- 137. Defendants advertised goods or services with intent not to sell them as advertised; and
- 138. Defendants represented that the lottery confers or involves rights, remedies, or obligations that it does not have or involve, or that are prohibited by law.
- 139. Pursuant to the provision of Cal. Civ. Code §1780, Plaintiffs seek an order enjoining Defendants from the unlawful practices described herein, a declaration that Defendants' conduct violates the Consumers Legal Remedies Act, and attorneys' fees and costs of litigation.

SIXTH CAUSE OF ACTION

Violations Of California's Unlawful Business Practices Act, Cal. Bus. & Prof. Code § 17200. et. seq (Against All Defendants)

140. The Plaintiffs incorporate by reference paragraphs 1-93 of this Complaint as if fully re-written herein. The named Plaintiff asserts this count on his own behalf and on behalf of the California Class, as defined above, and pursuant to Cal. Code Civ. Proc. § 382.

Unfair And Fraudulent Competition

141. Defendant has engaged in unfair competition within the meaning of Cal. Bus. & Prof. Code §§17200, et seq., because Defendants' conduct is unlawful, unfair, and/or fraudulent, as herein alleged.

- 151. Representative Plaintiff and California Class Members request that this Court enter such orders or judgments as may be necessary to enjoin Defendant from continuing its unfair, unlawful, and/or deceptive practices and to restore to Representative Plaintiff and Class Members any money Defendant acquired by unfair competition, including restitution and/or equitable relief, including disgorgement or ill-gotten gains, refunds of moneys, interest, reasonable attorneys' fees, and the costs of prosecuting this class action, as well as any and all other relief that may be available at law or equity.
- 152. Representative Plaintiff and Class Members seek attorneys' fees and costs pursuant to Cal. Code Civ. Proc. § 1021.5.

SEVENTH CAUSE OF ACTION <u>Unjust Enrichment/Restitution</u> (Common Law, in the Alternative) (Against all Defendants)

- 153. The Plaintiffs incorporate by reference paragraphs 1-93 of this Complaint as if fully re-written herein. As set forth above, the Plaintiff asserts this count on his own behalf and on behalf of all other similarly situated Instagram users members of the California Class.
- 154. The Plaintiffs conferred a benefit to Defendants by allowing them to collect hundreds of thousands of dollars in exchange for the work performed by the California Class members and the inconvenience they suffered.
- 155. The Defendants enriched themselves at the expense of the Plaintiffs' time and inconvenience.
- 156. Instagram users that are members of the California Class continue to suffer injuries as a result of the Defendants' behaviors. If the Defendants do not compensate the Plaintiffs, they would be unjustly enriched as a result of their unlawful act or practices.

4893-2074-5008, V. 1

1	entered in hi	s favor and in favor of those similarly situated as follows:
2	i)	Certifying and maintaining this action as a class action, with named Plaintiff
3	as designat	ed class representative and with his counsel appointed as class counsel;
4	ii)	Declaring Defendants in violation of each of the counts set forth above;
5	iii)	Awarding Plaintiff and those similarly situated statutory, compensatory, and
6	treble dama	ages;
7	iv)	Awarding Plaintiff and those similarly situated liquidated damages;
8	v)	Order the disgorgement of ill-gotten monies;
9	vi)	Awarding the named Plaintiff a service award;
10	vii)	Awarding attorneys' fees;
11	viii)	Awarding costs; and
12	ix)	Awarding such other and further relief as the Court may deem just and proper.
13		JURY DEMAND
14	Plainti	ff, individually and on behalf of the putative Class, demands a trial by jury on
15	all issues so	triable.
16	DATE	D: September 14, 2022
17		Respectfully Submitted,
18		PRACTUS LLP
19		/s/ Bernard Kornberg
20		Bernard J. Kornberg
21		Steven E. Young Bogdan Enica (pro hac vice forthcoming)
22		Counsel for the Plaintiff and the Putative Class
23		
24		